Dept:	Miscellaneous Appropriations	27	DANE COUNTY	Fund Name:	General Fund
Prgm:	Destination Madison	500/00		Fund No:	1110

## Mission:

To develop and expand the convention and tourism industry and its corresponding economic impact on the Greater Madison/Dane County area.

## Description:

Destination Madison, Inc. is a private, non-profit organization established to coordinate and promote the expansion and development of Dane County's convention and tourism industry. This stimulates the overall Dane County economy and assists in creation of job opportunities. Dane County contracts with the Bureau for services including: marketing the Alliant Energy Center; marketing the communities in Dane County to the group market; general marketing of the County to tourists and maintenance of a downtown visitor information center.

	Actual	Adopted	2019	Board	Budget	2020	Estimated	Department
	2019	2020	Carry Forward	Transfers	As Modified	YTD	2020	Request
PROGRAM EXPENDITURES								
Personnel Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Operating Expenses	\$54,650	\$54,450	\$192,300	\$0	\$246,750	\$0	\$246,750	\$53,100
Contractual Services	\$239,951	\$239,951	\$0	\$0	\$239,951	\$79,984	\$239,951	\$234,000
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$294,601	\$294,401	\$192,300	\$0	\$486,701	\$79,984	\$486,701	\$287,100
PROGRAM REVENUE								
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Public Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
GPR SUPPORT	\$294,601	\$294,401			\$486,701			\$287,100
F.T.E. STAFF	0.000	0.000					0.000	0.000

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Dept: Miscellaneous Appropriations		27						Fund Name:	General Fund		
Prgm: Destination Madison	:	500/00 Fund No.:									
	2021		Net Decision Items								
DI#	Base	01	02	03	04	05	06	07	Budget		
PROGRAM EXPENDITURES											
Personnel Costs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Operating Expenses	\$54,450	(\$1,350)	\$0	\$0	\$0	\$0	\$0	\$0	\$53,100		
Contractual Services	\$239,951	(\$5,951)	\$0	\$0	\$0	\$0	\$0	\$0	\$234,000		
Operating Capital	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
TOTAL	\$294,401	(\$7,301)	\$0	\$0	\$0	\$0	\$0	\$0	\$287,100		
PROGRAM REVENUE											
Taxes	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Intergovernmental Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Licenses & Permits	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Fines, Forfeits & Penalties	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Public Charges for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Intergovernmental Charge for Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
Other Financing Sources	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
TOTAL	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
GPR SUPPORT	\$294,401	(\$7,301)	\$0	\$0	\$0	\$0	\$0	\$0	\$287,100		
F.T.E. STAFF	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000		

NARRAT	TIVE INFORMATION ABOUT DECISION ITEMS SHOWN ABOVE	Expenditures	Revenue	GPR Support
DI#	2021 BUDGET BASE MISC-DMAD-1 GPR Reduction	\$294,401	\$0	\$294,401
DEPT	Reduction in expenditures to meet the 2.5% GPR Reduction guideline for the 2021 Budget.	(\$7,301)	\$0	(\$7,301)
EXEC				\$0
ADOPTED				\$0
	NET DI# MISC-DMAD-1	(\$7,301)	\$0	(\$7,301)
	2021 REQUESTED BUDGET	\$287,100	\$0	\$287,100

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ndison				OPERATIN	G BUDGET SUMN	IARY			
PROGRAM SUMMARY	2019 ACTUAL	ADOPTED BUDGET 2020	2019 CARRYFORWRD	2020 COUNTY BOARD ACTIONS	CURRENT MODIFIED BUDGET	ACTUAL YTD	ESTIMATED TOTAL	TOTAL ESTIMATED CARRYFORWD	AGENCY BASE
PERSONNEL COSTS OPERATING EXPENSE CONTRACTUAL SERVICES OPERATING CAPITAL TOTAL PROGRAM EXPENDITURES	\$0 \$54,650 \$239,951 \$0 \$294,601	\$0 \$54,450 \$239,951 \$0 \$294,401	\$0 \$192,300 \$0 \$0 \$192,300	\$0 \$0 \$0 \$0 \$0	\$0 \$246,750 \$239,951 \$0 \$486,701	\$0 \$0 \$79,984 \$0 \$79,984	\$0 \$246,750 \$239,951 \$0 \$486,701	\$0 \$0 \$0 \$0 \$0	\$0 \$54,450 \$239,951 \$0 \$294,401
LESS REVENUES									
TAXES INTERGOVERNMENTAL REVENUE LICENSES & PERMITS FINES, FORFEITS & PENALTIES PUBLIC CHARGE FOR SERVICE INTERGOV'L CHARGES FOR SERVICE MISCELLANEOUS OTHER FINANCING SOURCES	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
TOTAL PROGRAM REVENUES NET COST:	\$0 \$294,601	\$0 \$294,401	\$0 \$192,300	\$0 \$0	\$0 \$486,701	\$0 \$79,984	\$0 \$486,701	\$0 \$0	\$0 \$294,401
NET COST:	\$294,601	\$294,401	\$192,300	<b>⊅</b> ∪	\$480,701	\$79,984	\$486,7UT	<b>\$</b> 0	\$294,401

PROGRAM SUMMARY	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
PERSONNEL COSTS OPERATING EXPENSE CONTRACTUAL SERVICES OPERATING CAPITAL TOTAL PROGRAM EXPENDITURES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$54,450	(\$1,350)	\$0	\$0	\$0	\$0	\$0	\$0	\$53,100
	\$239,951	(\$5,951)	\$0	\$0	\$0	\$0	\$0	\$0	\$234,000
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$294,401	(\$7,301)	\$0	\$0	\$0	\$0	\$0	\$0	\$287,100
LESS REVENUES									
TAXES INTERGOVERNMENTAL REVENUE LICENSES & PERMITS FINES, FORFEITS & PENALTIES PUBLIC CHARGE FOR SERVICE INTERGOV'L CHARGES FOR SERVICE MISCELLANEOUS OTHER FINANCING SOURCES	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL PROGRAM REVENUES NET COST:	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$294,401	(\$7,301)	\$0	\$0	\$0	\$0	\$0	\$0	\$287,100

			C A	ADOPTED		2020	CURRENT	ACTUAL	ESTIMATED	TOTAL	
			B 2019	BUDGET	2019	COUNTY BOARD	MODIFIED		EXPENDITURES	ESTIMATED	AGENCY
YR ORG CODE	OBJECT	DESCRIPTION	D EXPENDITURES		CARRYFORWARD		BUDGET	YTD		CARRYFORWARD	BASE
21 GMCVB	22478	SPORTS COMMISSION	\$14,650	\$14,850	\$0	\$0	\$14,850	\$0	\$14,850	\$0	\$14,850
21 GMCVB	22480	SPORTS DEVELOPMENT INCENTIVES	\$40,000	\$39,600	\$192,300	\$0	\$231,900	\$0	\$231,900	\$0	\$39,600
21 GMCVB	31706	CONTROL ACCOUNT ONLY	\$239,951	\$239,951	\$0	\$0	\$239,951	\$79,984	\$239,951	\$0	\$239,951
		TOTAL EXPENDITURES	\$294,601	\$294,401	\$192,300	\$0	\$486,701	\$79,984	\$486,701	\$0	\$294,401

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YR ORG CODE	OBJECT	DESCRIPTION	C A P B	AGENCY BASE	DECISION ITEM #1	DECISION ITEM #2	DECISION ITEM #3	DECISION ITEM #4	DECISION ITEM #5	DECISION ITEM #6	DECISION ITEM #7	AGENCY REQUEST
21 GMCVB 21 GMCVB	22478 22480	SPORTS COMMISSION SPORTS DEVELOPMENT INCENTIVES		\$14,850 \$39,600	(\$350) (\$1,000)	#2	#3	#* <del>1</del>	#3	#0	π:	\$14,500 \$38,600
21 GMCVB	31706	CONTROL ACCOUNT ONLY TOTAL EXPENDITURES		\$239,951 \$294,401	(\$5,951) (\$7,301)	\$0	\$0	\$0	\$0	\$0	\$0	\$234,000 \$287,100

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YR ORG CODE OBJECT DESCRIPTION	C A P B 2019 N <b>D REVENUES</b>	ADOPTED BUDGET <b>2020</b>	2019 C	2020 COUNTY BOARD <b>ACTIONS</b>	CURRENT MODIFIED BUDGET	ACTUAL REVENUES YTD	ESTIMATED REVENUES TOTAL	TOTAL ESTIMATED CARRYFORWARD	AGENCY BASE
	\$	0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TOTAL REVE	NUES \$	0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

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	C A									
	P		DECISION							
	В	AGENCY	ITEM	AGENCY						
YR ORG CODE OBJECT DESCRIPTION	D	BASE	#1	#2	#3	#4	#5	#6	#7	REQUEST
		\$0								\$0
TOTAL REVENUES		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

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## DANE COUNTY BUDGET DECISION ITEM REQUEST

1. DEPARTMENT	Miscellaneous Appropriations	3. DEPT. NO.	27		5.	FUND NAME	General F	und
2. PROGRAM	Destination Madison	4. PROGRAM NO.	500/00		6.	FUND NO.	1110	
7. DECISION ITEM	TITLE				8. BUDGETED POSI	ITION CHANGE	S	
GPR R	eduction			POSITION#	TITLE		# FTE	START DATE
9. DECISION ITEM								
MISC-I	DMAD-1							
10. SHORT DESCR	IPTION (for budget documentmay not	exceed 470 characters)						
	enditures to meet the 2.5% GPR Reduction	· · · · · · · · · · · · · · · · · · ·						
					TOTAL REQUESTED	D FTE CHANGE	0.000	
11 (a) EYDI ANATI	ON/JUSTIFICATION (please be specific	١			12 OPERATIN	IG EXPENSES /	DEVENUE	= SIIMMADV
	enditures to meet the 2.5% GPR Reduction	-			12. Of ERATIN	IO LAI LIIOLO7	KEVENOL	_ JOHNMAN
					REQUESTED EXPI	ENDITLIDES		
					PERSON	NEL COSTS		\$0
					OPERATII	NG EXPENSE		(\$1,350
					CONTRAC	CTUAL EXPENS	E	(\$5,951
					OPERATII	NG OUTLAY		\$0
					то	OTAL EXPENSE		(\$7,301
					RELATED REVENU	JES		
					TAXES			\$0
(b) What are th	e consequences of not funding this re	quest?			INTERGO	VERNMENTAL	REVENUE	\$0
The Destination	Madison budget will not meet the GPR Re	eduction guideline.			LICENSES	S & PERMITS		\$0
					FINES, FO	ORFEITS & PEN	ALTIES	\$0
					PUBLIC C	HARGES FOR	SERVICES	\$0
						VERNMENTAL		
(c) What saving	gs/productivity improvements will resu	It from approval of this request?			CHARGE	FOR SERVICE	S	\$0
N/A.	gs/productivity improvements will resu	it from approval of this request?			MISCELLA	ANEOUS		\$0
					OTHER FI	INANCING SOU	RCES	\$0
					TC	TAL REVENUE		\$0
					NE	T COST TO CO	UNTY	(\$7,301